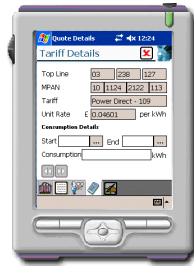


unwired

.co.uk



Meter Point Quotation

Line	01	001	061
	10	1124	2122 113

MPAN	10	1124	2122	113
Address	Oak House Breckland Linford Wood West Milton Keynes Buckinghamshire			
Postcode	MK14 6EY			

Streamlining customer acquisition and retention at point-of-sale

- Supply Point / address look-up on database via entry of postcode. Database may be held locally on PDA or accessed remotely via PDA communications
- Supply point technical information capture through validated pull-down lists (electricity – MPAN top line data : profile class, meter timeswitch configuration, line loss factor)
- User selects required tariff from valid tariff selections based on technical details
- Calculates quote from entered consumption – estimated annual consumption (based on profile), estimated annual charges (consumption, CCL, VAT, total), estimated monthly charge
- Capture customer contact details for accepted quotes
- Validates bank details via remote communication with Eiger software
- Optional printing of quotes on PDA printer
- Optional electronic capture of customer signature on PDA
- Transmits accepted quotes to central system on completion, ready for immediate registration
- Previous quotes can be reviewed on PDA.

Key Features

- Captures **validated supply point information** based on postcode
- Provides **tariff / pricing** selection based on technical information
- **Automatically calculates quote** based on consumption from previous bill
- **Transmits accepted quotes** to central system for registration
- **Minimum data entry** through pull-down lists and selections
- **Automatic tariff updates** for real time pricing
- **Walklist download** for profitable customer targeting
- **Electronic signature capture** and portable contract printing for on-the-spot decision
- Contract upload – **real time wireless transmission** and automatic initiation of registration process

Business Benefits

- Failed registrations due to poor quality of data received from Sales Agents
- High costs due to inaccurate contract pricing on poor quality data
- Reducing address / contact detail errors
- MPAN core and topline errors
- Use of inappropriate/out of date prices
- Re-keying of data entry errors
- Lost paperwork
- Reducing Process delays
- Providing staff with up-to-date pricing

Benefits Delivered

- Reduced cost to serve
- Improved customer service
- Increased throughput of sales
- Reduced re-working/fixing of quotes
- More time for more selling
- Fewer lost sales due to failures or delays
- More accurate and timely commission payment
- More satisfied customers
- More satisfied sales staff
- Quicker, easier switching
- More accurate billing
- Better customer service