

Wireless Point of Sale... Transact Business Anywhere



Mobile Point of Sale for the Vehicle Finance Industry

Using leading edge technology means that our wireless handheld vehicle finance point of sale system has the range of features one would expect from latest PC software developments but using pocket size technology.

Allowing the sales force freedom to do business anywhere was our main objective. Consequently this system is able to capture customer data, configure vehicle options, calculate finance payments and transfer the data to back office systems for underwriting decisions. Credit decisions are then received and the sales cycle can continue without interruptions. The connection is via either a wireless LAN or the cellular network.

With the added flexibility of essential office software such as word processing, spreadsheets, contact management, e-mail and internet access built-in to the device your sales force can remain productive regardless of location.



Features

- ✍ **Provide "what-if" finance scenarios** and calculate finance payments
- ✍ **Close sale regardless of location** by dialling into the back office operations using the cellular network
- ✍ **Capture data** on-line in the showroom or off-line on a test drive
- ✍ **Capture customer details** quickly using drop down lists
- ✍ **Configure vehicle** options and price on the spot
- ✍ **Access back office systems** for latest updates
- ✍ **View estimated sales commission**
- ✍ **Save proposals** and retrieve historic proposals
- ✍ **Submit proposals** to the back office management systems in real time
- ✍ **Print a quote** via infrared
- ✍ **Easy to use** means minimal training

Business Benefits

- ✍ One-off data entry increases the quality of the data and gives a faster credit decision
- ✍ Full integration with network Point of Sale systems enables switching between desktop PC and handheld device
- ✍ Empowerment of the sales force with fully featured mobile system and the reassurance of back office operations
- ✍ Data collection can be offline to reduce communication costs
- ✍ Audible indication of credit decision given enabling

The Unwired Advantage

- ✍ Unwired Solutions—a one stop shop
- ✍ Field leaders with proven solutions
- ✍ Hardware reseller
- ✍ Wireless network installation experts
- ✍ Microsoft Windows CE Partner
- ✍ Microsoft Pocket PC Launch Partner
- ✍ Rapid handheld application development
- ✍ Real-time back-office data to handheld devices